

A COMPANY SELLS OFFICE EQUIPMENT



Company Selling
Office Equipment

Order for \$10,000



Client Firm

THE COMPANY DELIVERS THE PRODUCTS



THE COMPANY DELIVERS THE PRODUCTS



Company Selling
Office Equipment

- 1 A payment is made **at** delivery
- 2 A payment is made **before** delivery
- 3 A payment is made **after** delivery



Payment of \$10,000



Client Firm

PAYMENT AT DELIVERY

The client pays for the office supplies at delivery

Cash (BS)	Revenue (IS)	Trade Receivables (BS)
10,000	10,000	

PAYMENT AFTER DELIVERY

The client pays for the office supplies 60 days after delivery

Cash (BS)	Revenue (IS)	Trade Receivables (BS)
	10,000	10,000

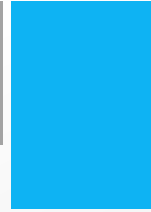
PAYMENT AFTER DELIVERY

The client pays for the office supplies 60 days after delivery

Cash (BS)		Revenue (IS)		Trade Receivables (BS)	
10,000			10,000	10,000	10,000

PAYMENT BEFORE DELIVERY

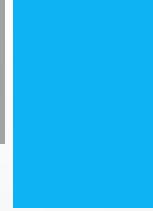
The client pays in advance



Cash (BS)	Revenue (IS)	Trade Receivables (BS)	Prepaid Revenue (BS)
10,000			10,000

PAYMENT BEFORE DELIVERY

The client pays in advance



Cash (BS)		Revenue (IS)		Trade Receivables (BS)		Prepaid Revenue (BS)	
10,000			10,000			10,000	10,000